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## Corporate

# Company Profile

### IRES LLC.

## Integrated Real Estate Services LLC.





### INTEGRATED REAL ESTATE SERVICES LLC





# About Us IRES LLC

IRES - Integrated Real Estate Services offers a comprehensive range of services that are tailored to meet the needs of individual property owners, developers, investors, and institutions with large real estate portfolios. The company's expertise lies in integrating real estate services to maximize the efficiency of the assets. IRES specializes in property development, investment and research, project sales & management, real estate consultancy, coaching & training services.



## WWWWWERS: Property Development Services

Property development is a complex process that requires a range of specialized services to ensure success. At IRES, we offer a comprehensive suite of property development services that cover every aspect of the development process.



#### Real Estate training & Consultancy

At IRES, we understand that education is key to success in the real estate industry. That's why we offer a range of training services to help individuals and organizations build the skills and knowledge they need to achieve their real estate goals.



#### Real Estate Investment & Research

We understand that successful real estate investing requires careful planning and a deep understanding of the market. we offer a range of consultancy services to help clients make informed real estate decisions and optimize the value of their assets.

#### Project Sales Management

We offer a comprehensive range of project sales and management services to help clients achieve their real estate goals. we are committed to delivering exceptional project sales and management services that meet the unique needs of each client.

# Property Development

Property development is a complex process that requires a range of specialized services to ensure success. At IRES -Integrated Real Estate Services, we offer a comprehensive suite of property development services that cover every aspect of the development process.

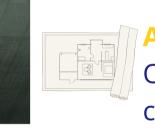


**Construction Management & Supervision** We provide comprehensive construction management and supervision services to ensure that projects are completed on time, within budget, and to the highest quality standards.

**Our services include: Feasibility Studies** We conduct feasibility studies to determine the viability of a project and to identify potential risks and opportunities.

**Site Acquisition & Planning** 

We assist clients in identifying and acquiring suitable sites for development, and provide expert guidance in navigating the planning and zoning process.



#### **Architectural Design & Engineering**

Our outsourced team of architects and engineers work closely with clients to design and develop innovative and sustainable solutions that meet their unique needs.

# Property Constants

"Transforming spaces, elevating lifestyles: Your vision, our expertise - creating extraordinary living experiences, tailored to you."

Identifying and reducing possible risks in order to reduce project delays, cost overruns, and other negative consequences.



We are committed to delivering exceptional service and expertise in every aspect of property development.

Whether you are looking to develop a single property or a largescale development, our team of experts has the knowledge and experience to help you achieve your goals.

#### **Budget and financial management**

Includes developing accurate cost estimates, maintaining financial control, and optimizing the financial performance of the undertaking.

#### **Risk management**

#### **Quality Control & Assurance**

We implement rigorous quality control and assurance processes to ensure that all aspects of a project meet the highest standards of quality and safety.

# **Real Estate Investment & Research**

At IRES - Integrated Real Estate Services, we offer a range of consultancy services to help clients make informed real estate decisions and optimize the value of their assets.

#### **Our services include**



**Comprehensive Market Feasibility & best Use Analysis** We conduct market feasibility analysis to help clients determine the viability of real estate projects and identify potential opportunities and risks.



#### **Financial Analysis**

We conduct a full financial assessment of a project's or an investment's ability to generate sufficient cash flow to meet its financial obligations, such as debt repayments, operating expenses, and other obligations, over a certain period.

**Real Estate Portfolio Analysis** We provide comprehensive real estate portfolio analysis to help clients optimize their portfolios, identify underperforming assets, and develop strategies to maximize returns.



We provide expert guidance on how to manage and optimize real estate assets, including property management, leasing and sales, and other strategies to maximize returns.

risks.



#### **Asset Management & Optimization**

#### Due Diligence & Risk Assessment

We conduct thorough due diligence and risk assessments to help clients identify potential risks associated with real estate transactions and develop strategies to mitigate those



# **Real Estate Investment & Research**

The goal of financial feasibility analysis is to determine whether the project is financially viable and sustainable in the long run.

There are several key factors that are typically considered when assessing the financial feasibility of a project or investment.

The amount of capital required to initiate and sustain the project over time. E

s Revenue potential

The expected revenue that the project is expected to generate over time.

**Cost structure** The costs associated with operating and maintaining the project over time.

**Cash flow projections** The expected cash inflows and outflows associated with the project over time.



**Return on investment** The expected rate of return on the investment over time.



**Risk assessment** The identification and analysis of potential risks that could impact the financial viability of the project.





"Discover the True Value of Your Next Investment: Our Real Estate Feasibility Studies Illuminate Opportunities and Navigate Complexities to Guide You Toward Success.



## <u>Get in touch with us</u>

## **3** Training, Coaching & Consultancy

At IRES, we understand that education is key to success in the real estate industry. That's why we offer a range of training services to help individuals and organizations build the skills and knowledge they need to achieve their real estate goals.



Formation & restructuring of real estate companies: We provide expert guidance on the formation and restructuring of real estate companies, including legal and regulatory compliance, financial management, and business strategy development.

#### Comprehensive Property Management

Property Management & Asset life span: We offer consultancy and training services on property management and administration, covering topics such as lease administration, tenant relations, and property maintenance.

#### Real Estate Investment & Finance

Real Estate Investment & Finance: We offer comprehensive training and consultancy services on real estate investment and finance, covering topics such as financial analysis, risk management, and investment strategy development.

#### Owner's Association Management

Owners Association: We provide consultancy services to help clients establish and manage owners associations, including legal and regulatory compliance, financial management, and dispute resolution.



## **3** Training, Coaching & Consultancy



At IRES, we understand that education is key to success in the real estate industry. That's why we offer a range of training services to help individuals and organizations build the skills and knowledge they need to achieve their real estate goals.

## **Real Estate Marketing**

estate marketing and sales, covering topics



#### **Escrow Account**

Designed to provide an in-depth understanding of escrow accounts in the general, & particularly in Oman. By covering various aspects of escrow accounts, practical examples including and calculations, participants will gain valuable insights into the effective use of escrow accounts in real estate transactions.

#### ) Brokerage

Brokerage activities: We offer consultancy services on real estate brokerage activities, including legal and regulatory compliance, sales and leasing strategies, and customer relationship management.

#### **Tailored Training**

Tailored training to the needs of real estate organizations: provide customized training services that are tailored to the unique needs of each client, whether they are individual property developers, owners, investors, or institutions with large real estate portfolios.

# Project Sales Management & Consultancy

#### What We do

At IRES, we offer a comprehensive range of project sales and management services to help clients achieve their real estate goals. we are committed to delivering exceptional project sales and management services that meet the unique needs of each client.

Our team of experts has the knowledge and experience to guide clients through every step of the project sales and management process, from property marketing and advertising to project completion and handover. Contact us today to learn more about our project sales and management services.





## **Project Sales Management & Consultancy**

#### **Property Marketing &** Advertising

We provide expert guidance on property marketing and advertising, including brand development, digital marketing, and traditional advertising channels.

#### **Sales Strategies**

We develop and implement effective sales and leasing strategies that are tailored to the unique needs of each property and client.



#### **Tenant Coordination &** Management

We coordinate and manage tenant relations, including lease renewals, tenant improvements, and dispute resolution.

**Project Completion &** Handover We oversee the final stages of a project, including project completion, final inspections, and handover to the new owners or tenants.

#### Sales Administration & Management

We provide comprehensive sales and lease administration and management services, including lease negotiations, documentation, and rent collection.



